



## Interested in Becoming a Distributor?

SPAIN

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ALL information will be treated as confidential and used solely by Zytech Aerodyne. Please complete the questionnaire and submit with an officer's signature such as CEO or CFO. All questions must be answered.

### Zytech Aerodyne Distributor Application Form

<b>Company Name:</b>	
<b>Mailing Address:</b>	
<b>Contact Person:</b>	
<b>Company President/CEO:</b>	
<b>Fax Number:</b>	
<b>Phone Number:</b>	
<b>E-mail Address:</b>	
<b>Website:</b>	

<b>Describe Your Company (Check all that apply)</b>	
<input type="checkbox"/> Trading Company <input type="checkbox"/> National Distributor <input type="checkbox"/> Regional Distributor <input type="checkbox"/> Dealer <input type="checkbox"/> Installer <input type="checkbox"/> Wind <input type="checkbox"/> Solar <input type="checkbox"/> Other:	
<b>Firms Products and Services Offered</b>	
<b>Firms Installation Experience</b>	
<b>Number of Years in Business</b>	<b>Number of Years at Present Location</b>
<b>Region of Sales &amp; Services by major cities:</b>	<b>Number of Service Engineers:</b>
<b>Number of Employees</b>	<b>Number of Sales Persons</b>



<b>Currently a Distributor / Dealer for which renewable products?</b>			
Product	Company	Reference Person	Phone
1	_____		
2	_____		
3	_____		
4	_____		
<b>Wind Systems</b>		<b>Solar Systems</b>	
Sold _____	Installed _____	Sold _____	Installed _____
Maintained _____		Maintained _____	
<b>Other</b>			
Sold _____	Installed _____		
Maintained _____			
<b>Percentage of Business Related to Wind? _____ %</b>			
<b>Annual Sales 2007 _____ 2008 _____</b>			
<b>Estimated Initial Order</b>		<b>Number of Units</b>	
<b>Does your company currently provide on-site after sale service &amp; support? c Yes</b>			
c No			
<b>Describe</b>			
<b>Do you have any specific questions?</b>			

<b>Do you have own advertising / promotion program</b> c Yes c No <b>Budget</b> _____
<b>Attend Trade Shows</b> c Yes c No We Attend / Plan To Attend
<b>In what market(s) does your company specialize?</b>
<b>Do you have a wind system installed at your place of business? Type &amp; Model</b>
<b>If not would it be possible?</b> c Yes c No
<b>Average wind speed in your area?</b>
<b>Do economic incentives apply for wind systems in your area?</b> c Yes c No
<b>Describe</b>

**Please indicate if additional information is attached.**

Completed By: \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_

